Local Market Update – June 2025A Research Tool Provided by Georgia Association of REALTORS

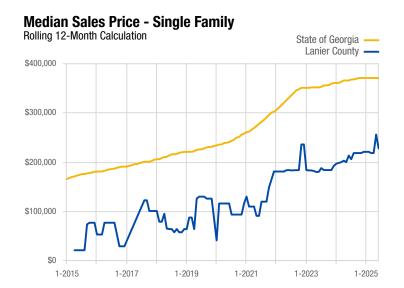


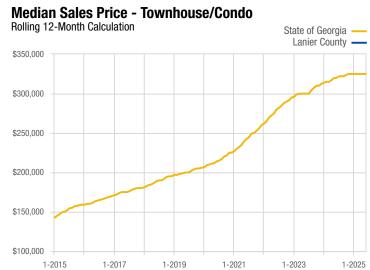
Lanier County

Single Family		June			Year to Date			
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change		
New Listings	4	5	+ 25.0%	11	11	0.0%		
Pending Sales	2	2	0.0%	8	7	- 12.5%		
Closed Sales	3	1	- 66.7%	6	6	0.0%		
Days on Market Until Sale	80	5	- 93.8%	65	50	- 23.1%		
Median Sales Price*	\$275,000	\$309,900	+ 12.7%	\$256,350	\$263,200	+ 2.7%		
Average Sales Price*	\$283,300	\$309,900	+ 9.4%	\$246,267	\$228,050	- 7.4%		
Percent of List Price Received*	100.0%	101.6%	+ 1.6%	99.1%	96.9%	- 2.2%		
Inventory of Homes for Sale	5	5	0.0%		_	_		
Months Supply of Inventory	3.2	3.3	+ 3.1%		_	_		

Townhouse/Condo		June			Year to Date		
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_	_			_	_	
Median Sales Price*	_				_	_	
Average Sales Price*	_				_	_	
Percent of List Price Received*	_				_	_	
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory	_				_		

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point. Current as of July 16, 2025. All data from the multiple listing services in the state of Georgia. Report © 2025 ShowingTime Plus, LLC.